



HARTE-HANKS CRM Services Belgium NV in Hasselt is the successful European headquarters of the dynamic, internationally oriented HARTE-HANKS Inc., quoted on the stock exchange, which with a turnover of € 1 billion, specialises in providing marketing response management services to high-tech companies worldwide.

In its 80-year history, HARTE-HANKS has, with its 8000 strong motivated and highly qualified workforce, grown into a recognised market leader in the provision of direct and interactive marketing services, and has exceptional, far-reaching expertise in customer relationship management solutions for each of its clients.

A large number of multinational high-tech companies are already availing themselves of the HARTE-HANKS direct marketing services, including the present business relations. The latter specialises in designing, manufacturing, selling and maintaining data storage hardware and software. As a trendsetter in its field, it provides practical and storage solutions that enable IT professionals to manage their complete storage management ecosystem.

In connection with the booming growth in digital storage, HARTE-HANKS has been selected as customer support partner for Europe. To this end, HARTE-HANKS wishes to strengthen its client services team at its European headquarters in Hasselt in the very short term, by filling the situation vacancy announced here with a qualified and motivated **INSIDE ACCOUNT EXECUTIVE (m/f)**.

HELP US WITH OUR EUROPEAN EXPANSION... AND GIVE YOUR CAREER A BOOST AS A SUCCESSFUL **INSIDE ACCOUNT EXECUTIVE** FOR DENMARK, ITALY, SWEDEN OR SWITZERLAND

JOB CONTENT AND RESPONSIBILITIES

After an intensive initial period, you, as an Inside Account Executive, will be responsible for expanding customer relations via the telephone in your assigned region, where you will report to the Direct Marketing Team Leader.

Your important and versatile tasks will include in particular:

- A) collecting information on new clients;
- B) following up existing clients and detecting business opportunities;
- C) introducing new products and following up marketing campaigns;
- D) cooperating with the sales managers in the field.

WHAT HARTE-HANKS CAN OFFER YOU IN CONCRETE TERMS

- 1. an absorbing job with responsibility in a financially health, growth-oriented, and innovative company that is the market leader in its sector;
- 2. a challenging, multi-faceted job with a great deal of change, were working independently is a central feature;
- 3. a nice, open and stimulating work environment, in a young internal team with colleagues from your country;
- 4. a competitive salary package with excellent perquisites.



V.M.C. helps companies find qualified employees using the unique computer, telephone and video aided KMC Recruiting Expert System (RES), with each every situation vacant worldwide, irrespective of the degree of difficult, is filled within 4 to 6 weeks. Call us for more information.

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REQUIRED QUALIFICATIONS

Only **DYNAMIC** and **AMBITIOUS** candidates with the following qualifications will be considered for this important job:

- 1. You have good communication, contact, and listening skills;
- 2. You have an affinity with the IT industry or data storage.
- 3. You have higher education (economics, communication, IT).
- 4. You are a native speaker of Danish, Italian, Swedish or German/French.

DO YOU REALLY WANT TO IMPROVE YOUR CURRENT SITUATION?

A simple telephone call is all it takes to obtain information rapidly and discretely as to whether your ambitions correspond to our offer.

**RING PETER VLEESCHOUWERS at:
089 30 55 11**

preferably on **SATURDAY** or **SUNDAY**, between 10:30 AM and 2:30 PM, or on weekdays between 9:00 and 10:00 AM or between 7:30 and 9:00 PM.

You can also send your curriculum vitae **TODAY** by e-mail, fax or post to VMC, for the attention of Peter Vleeschouwers.

